EasyGates Direct

SPRING NEWSLETTER 2017

A DAY IN THE LIFE OF GARY GATES
Programming Remote Controls

On Tuesday I was contacted by one of our top clients who travels around the world regularly - he asked for me to help him with an urgent issue. He requested that we add 5 new 2 button remote controls to open his recently installed automatic gates, and needed this to be done by the next day. He was going away on a business trip the following morning and needed to be able to give secure access to 5 staff whilst away. Normally this would involve a costly visit to the site - which is over 150 miles away from our offices - where the customer would need to be present for us to gain access. We would also then need to either hand deliver or post 1st class the remote controls to his staff. This would also mean a hefty next day call-out charge to the customer, courier costs and relies on an engineer being available to visit site with the stock items to hand.

Luckily, when the customer purchased the installation from us, he opted to include an Intratone INTRABOX receiver system on our recommendation for just these types of scenarios. This compact, intelligent RF receiver system is connected to the web via an always-on GPRS module with 10 years of data included! Through this connection, we can add or remove remote controls and mobile phone number access using a simple but powerful website interface. We can also time limit access to users and select which entrances they can or cannot use. These features, combined with access logs to see exactly who has entered or exited the property, make for a very powerful & flexible system.

Utilising this system, we installed 5 remote controls "remotely" for the customer in real-time, limited the use of these controls to 1 day and posted them out to the required staff that afternoon. Each staff member visited the site individually and could gain secure, controlled access to the site. The result of which was a very satisfied client, who not only saved time and money, but also had peace of mind that access was secure, and could be checked or changed 24/7 through the website.

A DAY IN THE LIFE (CONT.)

EasyGates Direct has created a video guide to the Intratone range which can be viewed here:

youtube.com/watch?v=Jhzv-R5yVOs

Multiple entry options include mobile phone, proxy tag and radio remote control.

FEATURES:

- 868Mhz Remote controls / Mobile phone entry
- Up to 10,000 users
- 3 Month Event Log
- 2 NO Relay Outputs
- Email Alerts
- 12-24V AC/DC
- 10 Years FREE Data
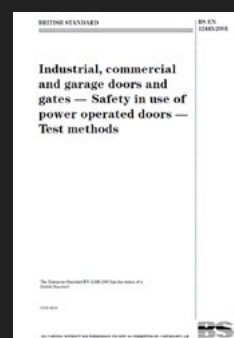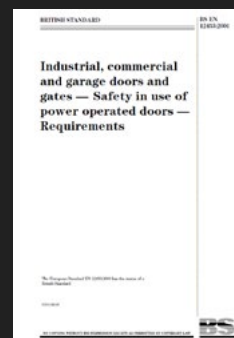
GATE SAFETY LEGISLATION
Do I still need to force test each edge 27 times?

It's a question that many installers ask following the DHF Code of Practice issued in 2016. Here's the answer!

For many years now the UK gate industry has been told it "must force test" gates to verify they are safe to use or work on. In the year 2000, the European standard EN 12453 was ratified for use in the EU, (of which we were or still are a member!) and laid down guidelines for acceptable impact and crushing forces for gates and doors. At the same time, another standard (EN 12445) was published, specifying the type of test equipment that could be used to verify these forces. For most of that decade, these standards were practically ignored in the UK, and very few companies would provide these test results as proof of a safe gate. In 2010, the tragic death of 2 small children suddenly changed attitudes toward the gate market, and this type of testing was soon introduced as the norm. These tests often involved anywhere between 27 and 60 individual measurements to be taken (and sometimes more), which entails a great deal of time and effort, especially when testing in situ.

In 2016 the DHF (the trade body representing the UK gate and door industry) developed a new Code of Practice. After taking on board feedback from manufacturers and installers in the UK market, the general feeling is that whilst these tests are a very thorough and robust method of verification; they are perhaps a little overcomplicated. The DHF TS011:2016 Code of Practice has now defined a new industry standard method allowing for

as little as 5* tests to be carried out, providing greater flexibility whilst maintaining integrity and safe results.

The newly revised test measurement positions are detailed in the document itself, which can be freely downloaded here:

http://www.dhfonline.org.uk/docs/1116%20-%20DHF%20TS%20011-2016%20incorporating%20corrigendum%20October%202016.pdf

EasyGates Direct have created an in-depth guidance video explaining how to carry out these tests and apply the Code of Practice, which is freely available at youtube.com/watch?v=V7Yflq-8P5Y

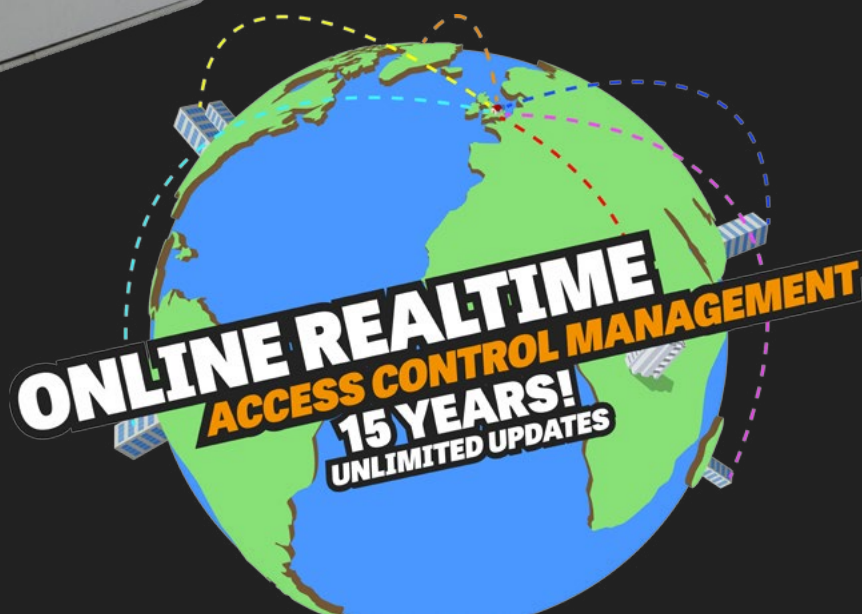** More tests may be required depending on the gate*

PRODUCT OFFER**
Intratone Intracall GSM

- No call charges for 15 years
- From £495 + VAT*
- Unlimited updates
- Calls any mobile or landline number
- Includes central unit and 15 years of pre-paid calls and data
- Easy to install surface mount or flush mount
- Ideal for securing a residence or car park
- Remote online management system
- Connect through a 3G wireless connection
- Programmable time ranges
- 12/24 V DC 2A power supply
- Operating temperature -10°C to +60°C
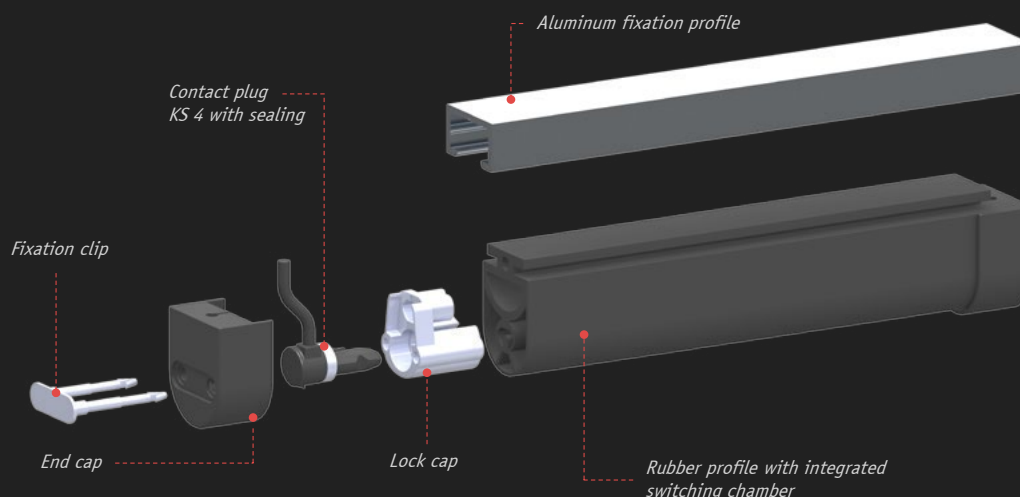- Intercom fits 100mm posts

CONTACT US NOW TO ORDER

* Flush mount version. For surface mount add part number: 12-0145-EN, £59.50 plus VAT
** Offer expires May 31st 2017

ONLINE REALTIME ACCESS CONTROL MANAGEMENT 15 YEARS! UNLIMITED UPDATES

Aluminum fixation profile

Contact plug
KS 4 with sealing

Fixation clip

End cap

Lock cap

Rubber profile with integrated
switching chamber

PRODUCT SPOTLIGHT
SENTIR *edge* 15.25 & 25.30 range

The SENTIR *edge* range is now available to purchase online, over the phone or face to face through our experienced team of account managers at EasyGates Direct.

The SENTIR *edge* range utilises the KS 4 Plug'N'Sense assembly system, a self-locking end cap which, when fitted, produces a minimum of an IP65 rating. There is no requirement for additional glue or sealant, which enables the installer to assemble quickly and easily.

Benefits of the SENTIR *edge* 15.25 & 25.30 range include the slim nature of their profiles, meaning they can be used in areas other profiles may not fit or aesthetically suit. This smaller system is ideal for the garage door and roller shutter door market. It provides enhanced performance and flexibility in comparison to older pre-order only systems, and material can be easily stocked in engineers' vehicles, enabling an easy first fix solution without the need to return to a repair. In addition, the range includes profiles suitable for larger industrial door applications, providing the complete solution for manufacturers, installers, and maintainers.

The newly designed inner chamber has been proven to yield much better reaction times in comparison to its predecessors, and allows installers to choose a smaller profile over larger options, which may offer better function and cost effectiveness.

To aid garage door manufacturers further, ASO has developed a new add-on kit for use with all roller style garage doors incorporating an Alulux type bottom section. This kit enables the installer or maintainer to add or replace critical safety edge components quickly. The locking set provides a hard polycarbonate stopper and innovative spacer set, allowing easy adjustment of the height of the edge, and preventing the need to re-setup doors.

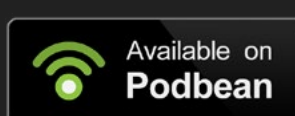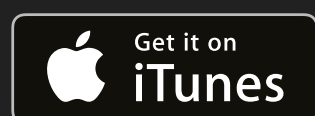The full range of SENTIR *edge* products can be viewed at:

www.asosafety.co.uk

EASYGATES DIRECT PODCAST
Episode 1

Dave Blake and Stuart Roddy discuss the convenience of the Intratone Intracall GSM Intercom, the advantages of the DHF 2016 Code of Practice and the impressive new range of ASO Safety Edges.

The EasyGates Direct Podcast is available from the following providers:

Get it on **iTunes**   Available on **Podbean**   **YouTube**

LET'S GET TO THE POINT

Our Access Point reward system means that when you buy products online you receive access points.

These points can be used to buy other stuff from EasyGates Direct... a bit like free money!

Sign up now to take full advantage of our trade prices and start earning access points!

EASYGATES DIRECT TRADE COUNTER

Next time you're in the Midlands, pop in to our Trade Counter. The one stop shop for all your gate and garage door automation and access control needs.

OPENING TIMES:

Monday – Friday: 8:30am to 5pm
Saturday: 9am to 3pm

OVER 2000 PRODUCTS TO TAKE AWAY TODAY

EasyGates Direct would like to wish you all a very HAPPY EASTER!