

AUTUMN NEWSLETTER 2017

Welcome to the Autumn issue of the EasyGates Direct Newsletter. We hope you had a wonderful summer and are wrapped up warm and ready for the colder months ahead.

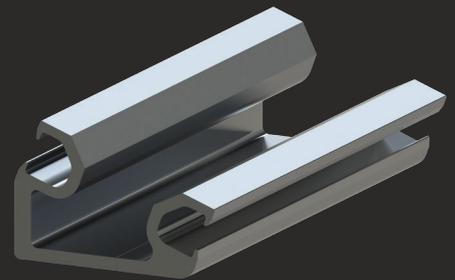
It has been a busy time for the team here at EasyGates Direct with staff appointments, increased product ranges and new additions to our website capabilities.

Angled Aluminium – AL30-10W

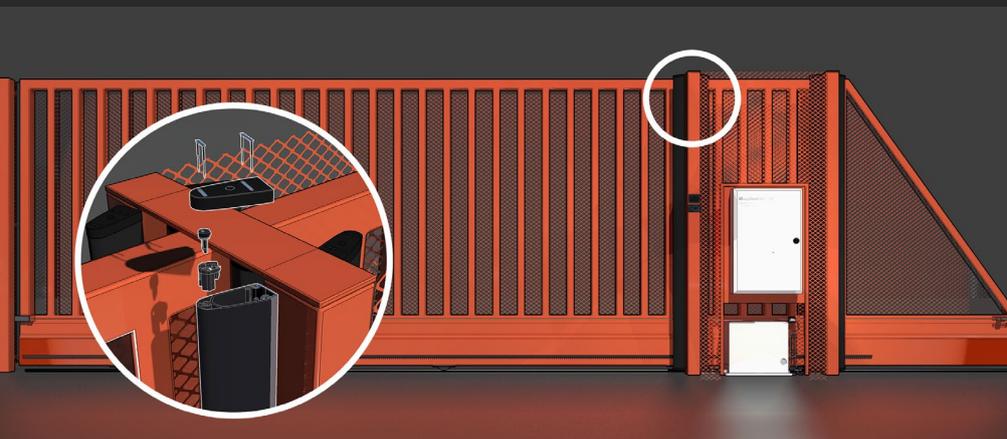
for sliding gate portals

Once again we have listened to our customers! Since 2016, ASO have offered a solution to the issue of infilling the gap between sliding gate portals and the gate leaf itself. With the release of the DHF code of practice TS011:2016 last year this only heightened awareness of this potential danger. Our customers tell us they are pleased with the GE F 85/65 solution; however it does mean stocking an additional rubber edge profile which can cause extra handling, storage and purchasing headaches. As of Q1 2018 we will be offering a NEW aluminium profile AL30-10W which addresses the problem of angled portal edges without the need for a special rubber profile. The AL30-10W is raised on one side at a 20 degree angle, thus is able to direct our range of SENTIR edge 45/65/85 standard safety edge profiles inward, thus reducing the gap between portal and leaf. See the illustration above, or request a sample by calling or emailing us for a FREE of charge ASO sample pack.

PRODUCT SPOTLIGHT

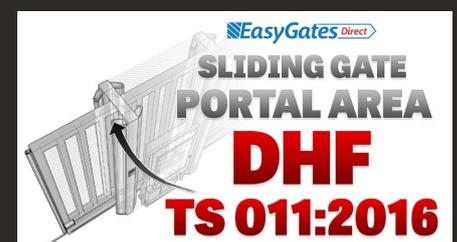


▲ AL30-10W Angled Aluminium



SEE ALSO

How to Evaluate & Secure Sliding Gate Portal Areas - DHF TS 011:2016

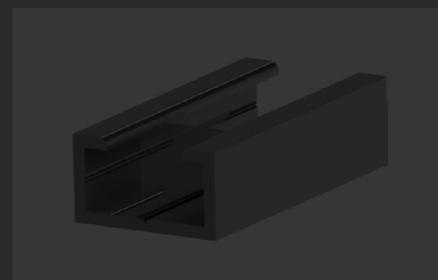


Anodised black aluminium – AL25-14B

for aesthetic black finish

At EasyGates Direct we listen to our customers carefully, and after collecting feedback and assessing the practicalities we are ready to help. Our AL25-14 series aluminium can now be ordered optionally anodised in high quality black finish (order code AL25-14B). This popular backing profile suits the SENTIR *edge* 25.30 & 25.45 profiles and helps give that little extra aesthetic look to black gates.

PRODUCT SPOTLIGHT



DHF Maintenance, Modification & Repair Document

new safety guidance released

The industry has heard a lot over the past 7 years regarding “safe” and “fully compliant” new gate installations. In fact, a simple Google search reveals that most gate installation businesses now have some form of compliance statement or even dedicated sections of their websites to this subject. This is, of course great news for those businesses and individuals who are in the market for a brand-new installation, as hopefully this creates some sort of level playing field for those wishing to sell their goods and services.

However, a somewhat “grey” area has always been what to do about the maintenance, modification, and repair of existing gate systems.

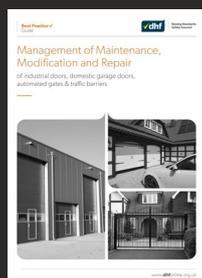
Following on from the launch last year of the [DHF TS011:2016 technical specification](#) for the design manufacture and installation of gates, the DHF has now produced a new guide. The [Management of Maintenance, Modification and Repair guide](#) is now available as a free download from the DHF website, and covers this topic in detail.

The document provides gate installation companies with sound advice regarding the law, and also draws heavily upon the information contained in the DHF TS011:2016 document. This guide is an essential tool for all involved in gates, garage doors, and traffic barriers to ensure ongoing compliance.

The DHF has also produced [guidance for existing owners of gates and traffic barriers](#) outlining their responsibilities. This free to use guide helps to backup gate installers in their quest to commit to making existing gates safe.

EasyGates Direct has teamed up with the DHF to offer regular training dates at our facility in the Midlands for the industry recognised DHF diploma course which is essential for those wishing to gain certification of their installation and maintenance knowledge. Call us to enquire or visit the [DHF training page](#) for more information. The next course is taking place at EasyGates Direct on 25th & 26th October, spaces are still available.

GATE SAFETY NEWS



DOCUMENT Management of Maintenance, Modification and Repair

by Door & Hardware Federation



DOCUMENT Advice for Domestic Owners of Automated Gates

by Door & Hardware Federation

ESIM 120 - £99 plus VAT

flexible and powerful access control solution

PRODUCT OFFER

The ELDES ESIM120 is a highly effective and easy to use access control system.

Monitor, open and operate doors, gates and barriers using call, text or apps.

The simple configuration and administration is manageable via Cloud service, PC, software or SMS.

For more information take a look at [this video](#).

VIDEO

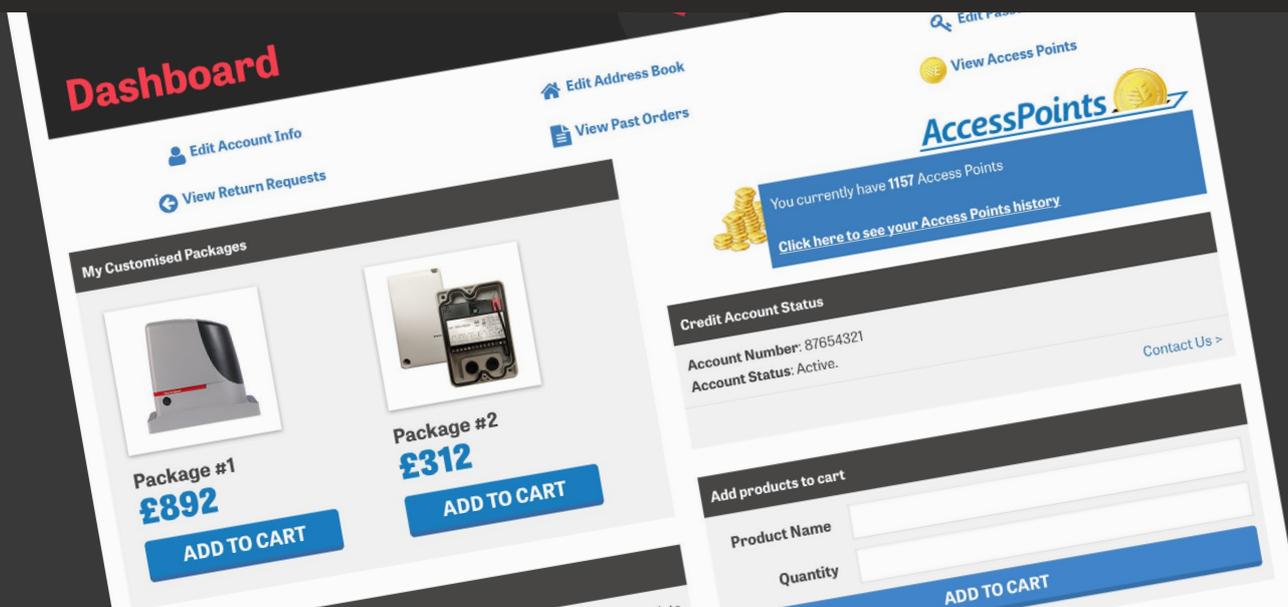
Eldes ESIM 120 Product Showcase



Customised Packages

coming soon to the EasyGates Direct Trade Store

NEW FEATURE



We are always looking for ways to enable our customers to experience quick, easy and cost effective service. Our new online customised packages mean order times will be reduced, as customers will be able to find tailor made options for products built around their individual buying history.

We will look at the products you buy most regularly and set up 'packages' that include these items. You can then simply choose the package right for

the job and click 'buy'. It will save you time looking for individual items on the site, and minimises the likelihood of forgetting items and them being left off orders.

We aim to have this up and running by the end of December, and will be in touch to check the package options are right for you.

Prosecution of Gate Installer

INDUSTRY NEWS

A recent court case serves to highlight the need for ongoing training for individuals who install powered gates. Back in 2013 we learned of a gate death involving a **sliding gate that fell on top of an individual and caused fatal injuries.**

owner attempted to manually open the gate, which then fell on top of them. It is essential that gate installation companies follow the guidance laid out in DHF TS011:2016 to ensure correct calculation and suitability of materials are followed.

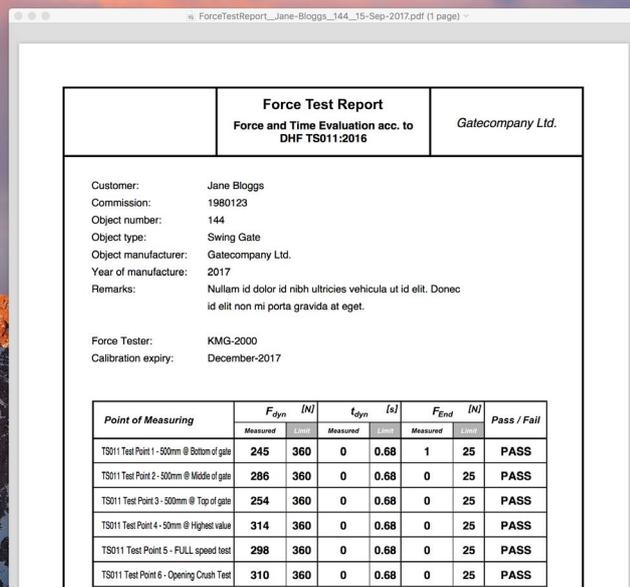
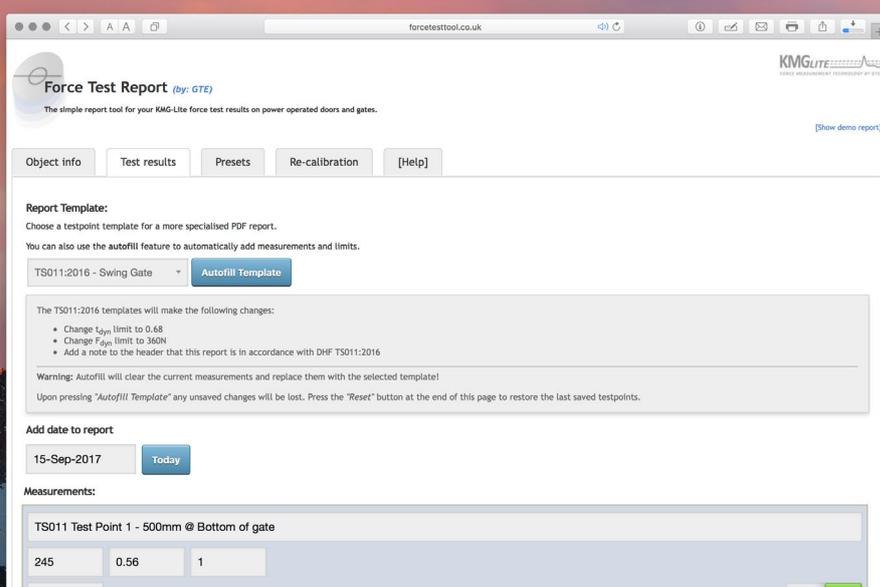
As is the case with many of the recorded accidents with powered gates in the past 10 years, the primary cause of the accident was not the automation, but the gate construction itself. In this instance, the gate had been put into manual operation mode and the

EasyGates Direct offer advice and products for all aspects of gate automation, including sliding gate running gear, arrester stops and appropriate safety devices. Call us today for free advice.

Force Testing Tool Website

new and improved tool available now

NEW SITE



We have launched an updated GTE Force Test Tool website.

the relevant fields, enabling the user to enter their data quickly and efficiently.

The new domain www.forcetesttool.co.uk now allows any user with an internet enabled device (such as laptop, tablet or smartphone) to produce free of charge force test reports for all their automated gates and doors.

Stuart Roddy, National Sales Manager said:

'In minutes a professional report will be created that can either be viewed and saved locally, e-mailed to the customer or the testers own systems for processing and storage.'

Visitors to the new improved site can pre-select templates for test point data which auto-populates

Intratone Simple System

available now on the EasyGates Direct Trade Store

The Intratone 07-0106 RF receiver module facilitates not only a cost effective means for radio access control, but also offers security with its 'read / write' technology. This enables the owner / installer to program remote fobs up in the office and ship directly to site without any callouts & tedious local programming into the receiver. All of this can be managed online, so if a remote is lost, a replacement can be programmed and despatched in its place, rendering the missing one obsolete and no longer functional. The easy to use USB programmer enables swift execution of configuring remotes, so large jobs with multiple remote fobs can be catered for in no time at all.

The receiver itself boasts an impressive 2500 users, programmable relay timings, 2 NO relay outputs, external antenna input, and an IP67 enclosure. The key feature of this receiver is that all future sales of remote fobs must be directed through the account holder for the online management area. This offers guaranteed repeat sales, and - more importantly - additional security on every installation.

Available now at easygatesdirect.co.uk

(Pictured right are the radio receiver & USB programmer – each are sold separately)

PRODUCT SPOTLIGHT



▲ 12-0115-EN USB programmer



▲ 07-0106 RF receiver module

CCTV & Lighting

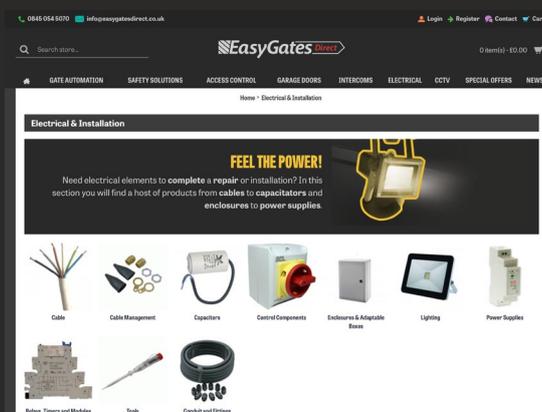
available now on the EasyGates Direct Trade Store

EasyGates Direct are now stocking a wide range of CCTV and Lighting equipment.

Customers can complete their security installations with great trade prices and good quality products. We now stock a wide and increasing range of CCTV and lighting that will continue to grow and evolve to meet customers' needs. The lighting options include rechargeable, cabled, floodlit, bulkheads, lanterns, recessed and fixed wall lights. Our CCTV range includes camera systems, IP & AHD, all in one kits and replacement parts.

We also offer a wide range of other electrical elements to complete a repair or installation including cables, enclosures and power supplies.

NEW PRODUCT CATEGORIES



Website

recent improvements to our trade store

ENHANCEMENTS & IMPROVEMENTS



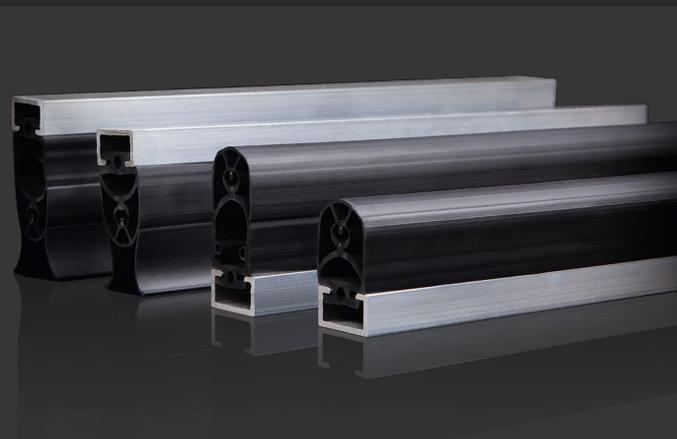
We have recently upgraded our website to a new server which means faster loading pages and a quicker check out process. We have now vastly increased the products you can buy online.

ASO - Sample Packs

NEW PRODUCTS

We are now supplying free sample packs of the ASO Safety Solutions range of safety edges. You can choose between a selection pack or a specific range that you are interested in. To receive a sample pack, please call or email us.

PHONE: 0845 054 5070
EMAIL: info@easygatesdirect.co.uk



Quality. Durability. Technology. Usability. Reliability.

The ASO Safety Solutions range of safety edges speak for themselves, so request your free sample pack and see for yourself!



We will send you a selection of profiles unless you have one in mind you would like to look at. Just phone or email us at info@easygates.co.uk and we will get it out to you in 2 working days.